

2010 annual report



seattle tilth had a remarkable year in 2010.

We began the year with two priorities: 1) to diversify our programs while involving more people in sustainable food production and resource conservation, and 2) to build our organizational capacity by establishing clear metrics, strengthening our internal infrastructure, and improving our governance practices.

We developed and implemented a plan to achieve these goals, then combined that measured approach with a willingness to be nimble, an eye for new opportunities, and the dexterity to act on them as they were identified. As a result, we were able to exceed our goals, growing the organization by 47%.

None of this would have been possible without the dedication and hard work of our volunteers, members, staff, board and donors. Seattle Tilth is fortunate to have a wide base of support in the community, and it is due to your enthusiasm and generosity that we are able to maintain our top notch programs and services.

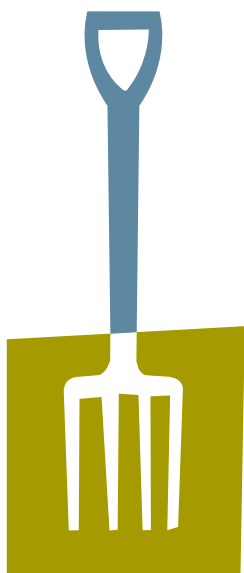
As we look ahead to 2011, we are projecting another year of growth. At Seattle Tilth, we believe that all people have the right to fresh, nutritious, organic food, and to live in a healthy environment free from contaminants. We work every day to make that world a reality and we greatly appreciate everything you do to help make this happen.

-Justine Dell'Aringa, *President, Board of Directors*

-Andrea Platt Dwyer, *Executive Director*

accomplishments in 2010 include:

- Launched a farm incubator program for refugees and other populations with limited resources
- Adopted Seattle Youth Garden Works
- Added a second Master Composter/Soil Builder training with youth from Project Wild
- Launched a yard care consulting service
- Launched Garden Educator Workshops training people how to maximize benefits of a school garden
- Installed the second phase of our new learning garden in Rainier Beach
- Added a third Edible Plant Sale featuring cool weather crops
- Provided fiscal sponsorship for three community-based initiatives
- Authored a new book, "Your Farm in the City"
- Implemented new Salesforce database to track members, participation, donors and volunteers
- Established governance and advocacy committees of the board, reviewed and revised bylaws, and developed and implemented a strategic plan
- Reorganized staff and moved into new office space with direct access to learning gardens
- Grew revenue from \$890,000 to \$1,312,000



LEARN. GROW. EAT.
seattle
tilth



SEATTLE TILTH OFFICES,
GOOD SHEPHERD CENTER
COMMUNITY LEARNING
GARDENS

SEATTLE YOUTH
GARDEN WORKS



Seattle



BRADNER
GARDENS
PARK



White
Center



RAINIER BEACH
LEARNING GARDEN

Issaquah



PICKERING BARN

Kent



FARM INCUBATOR PROGRAM
AT RED BARN RANCH

Auburn

6,712 kids participated in garden programs

4,439 adults participated in classes

30 sites where classes are taught by Seattle Tilth

851 volunteers

251 family memberships

1,406 individual memberships

12,000 attendees at events

10,669 Master Composter community contacts

74,946 organic edible plants sold

11,355 Garden Hotline contacts

“I feel passionate and inspired every time I set foot in the Seattle Tilth gardens and by the kindred spirits I’ve found there.”

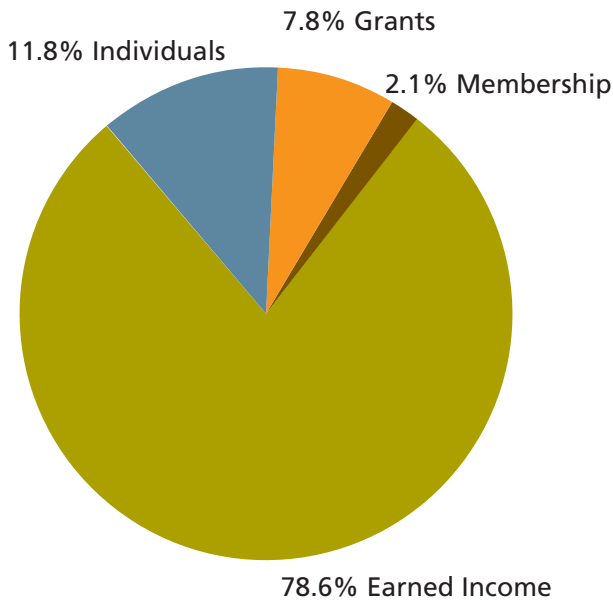
-Melissa Brown, Garden Steward Intern and ongoing volunteer

“Garden food is delicious, kind of like ice cream, but better for you.”

-4th grade student at Rainier Beach Learning Garden

Find more information about our gardens, farms and programs at seattletilth.org

revenue



REVENUE

| | | |
|----------------------|-----------|------------------|
| Individual Donations | \$ | 154,500 |
| Grants | \$ | 101,800 |
| Memberships | \$ | 27,700 |
| Earned Income | \$ | 1,028,600 |
| Total | \$ | 1,312,600 |

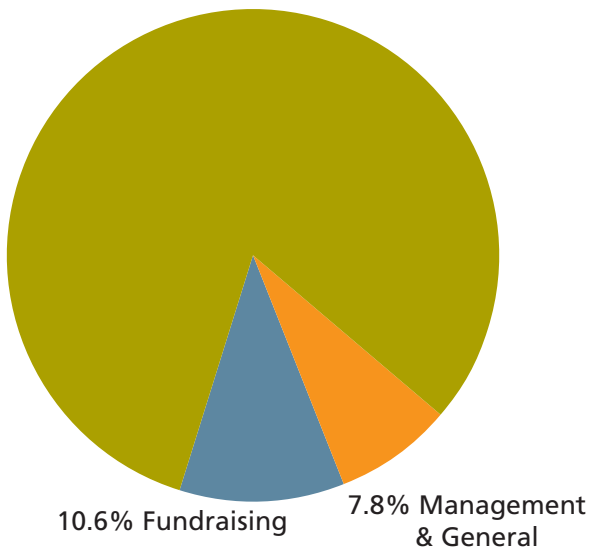
EXPENSE

| | | |
|----------------|-----------|------------------|
| Program | \$ | 1,070,200 |
| Fundraising | \$ | 138,300 |
| Administration | \$ | 102,100 |
| Total | \$ | 1,310,600 |

NET REVENUE \$ 2,000

expense

81.7% Program Services



Figures based on un-audited financial statements.



seattle tilth inspires and educates people to grow food organically, conserve natural resources and support local food systems in order to cultivate a healthy urban environment and community.

board of directors

Cinnimin Avena
 Justine Dell'Aringa, *President*
 Molly Henry
 Lynne Jordan, *Secretary*
 Patty O'Hara
 Robert Rosencrantz
 Liza Turley, *Vice President*

Jim Bovino
 Amy Grooms
 JJ Jacobi
 Brad Kramer
 Josh Piper
 Olga Shargorodskia
 Cathy Tuttle

staff members

Liza Burke, *Community Relations Manager*
 Kate Cox, *Annual Giving Manager*
 Andrea Platt Dwyer, *Executive Director*
 Graham Golbuff, *Program Coordinator*
 Sue Hartman, *Educator, Garden Hotline*
 Jessica Heiman, *Program Coordinator, Children's Education*
 Eddie Hill, *Program Manager, Farm Incubator*
 Sheri Hinshaw, *Educator, Garden Hotline*
 Chris Iberle, *Events and Volunteer Manager*
 Falaah Jones, *Educator, Garden Hotline*
 Sharon Lerman, *Program Manager, Seattle Youth Garden Works*
 Laura Matter, *Program Coordinator, Garden Hotline*
 Brad Moore, *Finance Manager*
 Maren Neldam, *Program Coordinator, Children's Education*
 Laura Niemi, *Program Manager, Grants & Contracts*
 Amy Ockerlander, *Program Coordinator, Adult Education*
 Katie Pencke, *Program Manager, Farmer Education*
 Stephanie Seliga, *Program Manager, Just Garden Project*
 Laila Suidan, *Educator, Garden Hotline*
 Lisa Taylor, *Program Manager, Children's Education*
 Carey Thornton, *Program Manager, Adult Education*
 Carrie Vogelzang, *Office Manager*
 Marty Wingate, *Educator, Garden Hotline*

2010 donor support

ORGANIZATIONS

Act of Giving
Amgen
Art on the Ridge
Bambu Organic Salon
Barker Landscape Architects
Bastille Cafe & Bar
Bastyr Center for Natural Health
Beacon Development Group
Bill and Melinda Gates Foundation
Bola Architecture & Planning
Cal Portland
Cedar Grove Compost
Central Co-Op
Chaco Canyon Organic Café
Champion Metal of Washington
Chinook Book
Choice Organic Teas
City of Seattle Department of Neighborhoods, Neighborhood Matching Fund Program
Colegato Foundation
Columbia Gorge Organic
Dimensional Colors
Dunn & Hobbes LLC
Earthwise Architectural Salvage
East Shore Unitarian Church
Eat Local
Edible Seattle
Edmonds Community College Horticultural Program
EnviroStars
Full Circle Farm
Gerald and Susan Schwalbach Foundation
Google
Grateful Bread
Green Cleaning Seattle
Hans & Elizabeth Wolf Foundation
Henry Art Gallery
Hestia's Home LLC
Holy Spirit Lutheran Church
Home Realty Services Inc.
Jello Mold Farm
Jersey Boyz Farm
KEXP
King County Giving Program
Kraft Foods
KUOW
Landmark Theatres
Le Gourmand
Little Rae's Bakery
Loki Shellfish
Macrina Bakery
Maland Presentations
Methow Dog
Microsoft
Mithun
New Roots Organics
Northwest Horticultural Society
N.W. Bloom
Olga Soups
Organic Valley
PCC Natural Markets
PopCap Games Inc.
Puget Sound Mycological Society
Raintree Nursery
Raven Foundation
Readers to Eaters
Sander & Ray Epstein Charitable Foundation
Scratch and Peck Feeds
Seattle Aquarium
Seattle Art Museum
Seattle Symphony
Seattle Urban Farm Co-Op
Second Use
Sky Nursery
Social Venture Partners
Solid Ground

Stokesberry Sustainable Farm
Sutra Restaurant
Sutra Yoga
Sweet Beauty
Tall Grass Bakery
Tangible Images
Terrain
The Essential Baking Company
The Garden Coop
The Home Depot Foundation
The Jones Family Foundation
The Kaphan Foundation
The Klorfine Foundation
The New School Foundation
The Peg & Rick Young Foundation
The RE-Store
The Russell Family Foundation
The Seattle Foundation
Theo Chocolate
Tilth Restaurant
Town & Country Markets
Trader Joe's
Tree Cycle
University Unitarian Church
UpCycle Northwest
Veraci Pizza
Walt's Organic Fertilizer
WE Design
Wedgewood Garden Group
West Seattle Garden Tour
Woodland Park Zoo

INDIVIDUALS

Anonymous
Amy Arnold
Emmalee Ashland
Mary Lou Austin
Cinnmin Avena
Emeron Bachhuber
Lacia Bailey & Ben Moskowitz
Helen Baker St. John
Harriet Bakken
Holly Barbacovi
Iraj Behpour
Susan & Eric Benson
Carl Betten
James Blair Metcalf
Ruby Blondell
Liz Bohlin
Brad Borland
Elizabeth Boutin
Tom Bowden & Lorraine Edmond
Susan Boyle
Leea & Shane Brady
Paul & Debbi Brainerd
Abigail Breckenridge
Annee Brizo
Vickie Brodine
Melissa Brown
Liza Burke
Dina Burstein
Shelly Butler
Terry Butler
Beverly Carey
Cathy Carlson
Grace Carroll
Leroy Chadwick
Shivkumar Chandrasekaran
William Chappell
Diana Cheairs
Marlene Chen
Chu-Lan Chiong
Jan Coats
Richard Cole
Kristen Comer
Elaine Corets
(continued next side)

Peter Covell & Juda Youngstrom
Karen Cowgill
Kate & Doug Cox
Connie Crawford
Jennifer Crouch
David Damstrom
Nicholas Dankers
Naomi Davidson
Mike Dawda
Haley Debell
Sue Dehmow
Paola Del Sol
Justine Dell'Aringa & John Hurd
Elaine Dell'Aringa
Lucas Deryckx
Laile Di Silvestro
Barbara Dick
Lawerence Dillard
Anh-Nga Thi Dilong
Renee & Russell Dodds
Shelly Domenowske
G Donahue
Ann Duncan
James Dunkelberger
Sunshine Dunning
Andrea Dwyer & Kristi Lloyd
Carl Elliott & Kara Evans
Jane Elliott
Scott Erickson
Richard Ettinger
Gwen Evans
Kathy Evert
Edie Fairhall
Paul Farley
Stephen & Katherine Feldman
Richard & Marjorie Fiddler
Diane Fisher
Corinne Fligner
Brenda Fong
Sean Forde
Marlene Foster
Sandra Fried
Friends of SYGW
Anna Fruchterman
Nancy Gale
Jacqueline Gardner
Lucy Gaskill-Gaddis
Cathia Geller
Gifford Georger
Sue Gibbs
Susan Gillespie
Graham Golbuff
Marci Goodwin
Jennifer Gordon
Barbara Gorham
Birgit Grimlund
Ann Guss
Dave & Sandy Hanower
John Hanratty
Michel Hare
Beth Hartwick
Steve Hauschka
Elizabeth Hebert
John & Anne Heil
Clay Heilman
Susan Helf
Jonathan Heller
Nancy Helm & Ruth Callard
Chris Hoffman
Claire & Torrey Hoffman
Janelle Hopper
Barbara Horton
Jesslyn Howgate
Ann Hurd
JJ Jacobi & Erik Neumann
Rebecca & Mark Johnson
Mary Jones
Lynne Jordan
Dan Jost
Jamie Karlovich
Felix Kasza

Owen Kehoe
Meredith Kelly
Margaret Klockars
Melissa & Merle Knapp
Bradley Kramer
Bridgette Landers
Kristi Larsen
Lucy Lauterbach
Audrey Lawrence
Katie Lencioni
Beth Lenholt
Sharon Lerman
Tessa Levine-Sauerhoff
Chris Lew
Loil Lexitas
Abby Lin
B. Parker Lindner
Candis Litsey & Edward Young
Howard Litwak
Stephanie Lowin
Rachael Ludwick
Margaux Lynch
Kristen MacNaughtan
Claire Makins
Matt Maria
Anne & Frederick Matsen
Brenda Matter
Edith Matter
David Maughan
Catherine Maxson
Margaret McFeeley
Bill McJohn
Steven McKinney
Rebecca McMullen
Laurie McQuaig
Joshua Meisels
John Meyer
Richard Meyer
Stephen Meyer
Hailey Michel-Evleth
Christina & Tyson Miller
Jacquelyn Moerk
Brad Moore
Richard Morrill
Diane Morrison
Laurel Moulton
Ally Mrachek
Susan Mullen
Bob Murphy
Michael Murray
Mark Musick
Beth Naczkowski
Jeanne Neptune
Emily Nguyen
Cathy Nolan
Nancy Nordhoff
Charles Novak
Colleen O'Connor
Pennie O'Grady
Patty O'Hara & Austin King
Barbara O'Steen
Rebecca Parker-O'Neil
Matthew Pearson
Rachel Pigott
Daniel Podoll
Dan Posel & Jean Lenihan
Erica Prentice
Jessica Prince
Ellen Ratajak
Karen Ray
Jo Rayl
Randy Reeves
Barbara Reid
Barbara Reskin
Debra Revere
James Robenalt
Helen Roberts
JT Roche
Carol Roll
Robert & Terry Rosencrantz
Nita-Jo Rountree
Jude Rubin
Mike Ruby

Allison Schwartz
Lori Schwefel
Susan Seney
Olga Shargorodska
Becca Shim
Rochelle Short
Andrea Shull
Vinita Sidhu
Gretchen Siegrist
Jean Skerlong
Craig Skipton
Roxilyn Smith
Babs Smith
Carol Smith
Lura Smith
Eric Smith
Don Smith-DiJulio
Tom Spors
Russell Steele
Judy Sterry
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Laila Suidan
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Kathleen Sullivan
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Martha Taylor
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Amy Thomson
Chris Thor
Norm Tjaden
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McDaniel
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Patricia Waterston
Melissa Weakland
Darrel Weiss
Kim Wheeling
Bryan White
Nancy White
Jana A. Wright
Mark Yamamoto
Joanne Young
Marie Zraggen
Ling Zhang
Kurt Zumwalt
In Honor of:
Mrs. Brenda Alvarez
Eva Carlstrom & Family
Brian Edwards
Robin Ferry
Rusty Hyde & Jan Cavitt
Wendy Jans & Harry Hoffman
Michi Nair
Rance Rhodes
Dr. Mary Richter & Dolores Johnson
Steve Phillips & Sheri Hinshaw
Nina Wolsk
In Memory of:
Nina Cross
James Denton
Thomas Fredrickson
Vernelda Holman
Chester & Ruth Johnson
Lois Mitchell
Donald & Dorothy Rhoades
Neal Thayer

